

March 16, 2016

Dear Valued Client:

We are happy the acquisition of the NAMSA Products Division by Crosstex has been closed. We are now moving to the transition phase and want to work very closely with our clients. While change and transition associated with an acquisition can be difficult, Crosstex and NAMSA have been and will continue to work closely together with the common goal of making this change as seamless as possible. Our clients are critical to our success and your satisfaction remains paramount.

Communication has been previously provided related to the finalization of the acquisition which occurred on March 1<sup>st</sup>. We have also provided Crosstex vendor, payment and ordering information. If you have not received this information, please call 800-860-1888.

This communication will focus on the basic timeline for ordering and manufacturing activities of biologically-based products and accessories. We are providing this to allow for clients to evaluate how these changes will impact your process and to allow time for planning and implementation of these changes within our clients systems and processes. Information related to the transition of chemical indicators and indicating inks will be communicated within the next few weeks.

All manufacturing activities will be transferred from NAMSA's facility in Northwood, OH to Crosstex' facilities in New York. Manufacturing activities will occur at both of Crosstex' facilities located at 31 Water Street, Cuba, NY 14727 and 6789 West Henrietta Road, Rush, NY 14543. Final packaging and storage will occur at and shipment will be from the Rush, NY location.

The following tables provide information based on each product configuration. In some cases, the products offered by NAMSA will be transitioned to the equivalent configuration that Crosstex has been offering. For these products, the product codes will change and a product comparison document has been developed to aid in clearly outlining the new product code, the similarities and any differences which may exist between the NAMSA product and the equivalent Crosstex replacement.

The product comparison documents are available on our website [www.SterilizationProducts.com](http://www.SterilizationProducts.com) or upon request. To request the comparison document, please contact any of the following:

Jennifer Rogers, Inside Sales Representative  
[jenniferr@crosstex.com](mailto:jenniferr@crosstex.com)  
419.662.4421

Kim Nielsen, Marketing Manager Industrial Markets  
[kimn@crosstex.com](mailto:kimn@crosstex.com)  
419.662.4873

Julie Wheeler, Director Industrial Markets  
[jwheeler@crosstex.com](mailto:jwheeler@crosstex.com)  
419.662.4488

<b>Standard Spore Strips ( 6mm x 30 mm)</b>	
This category applies to the following NAMSAs product codes: <ul style="list-style-type: none"> <li>• <i>Bacillus pumilus</i>: STP-02, STP-03, STP-04, STP-05, STP-06, STP-07, STP-08</li> <li>• <i>Geobacillus stearothermophilus</i>: STS-02, STS-03, STS-04, STS-05, STS-06, STSF-05, STSF-06</li> <li>• <i>Bacillus atrophaeus</i>: STN-02, STN-03, STN-04, STN-05, STN-06, STN-06DH</li> <li>• Combination of <i>Geobacillus stearothermophilus</i> and <i>Bacillus atrophaeus</i>: STNS-65</li> <li>• <i>Bacillus subtilis</i> 5230: BS52306</li> </ul>	
Summary of Changes <sup>1</sup>	1. Manufacturing location 2. Some NAMSAs product codes will be converted to Crosstex product codes 3. Slight differences in packaging
<b>Event</b>	<b>Tentative Time frame</b>
Last orders accepted for NAMSAs branded product	May 15, 2016
Orders accepted for Crosstex branded equivalent	April 4, 2016 Many configurations are available now.

<sup>1</sup> Product comparison document which outlines the new product code of the Crosstex equivalent product is now available, please inquire.

<b>Mini Self-Contained Biological Indicators (SCBIs 9mm x 50 mm)</b>	
This category applies to the following NAMSAs product codes: <ul style="list-style-type: none"> <li>• <i>Geobacillus stearothermophilus</i>: MSCS-05, MSCS-06, MSCH-06</li> <li>• <i>Bacillus atrophaeus</i>: MSCE-06</li> </ul>	
Summary of Changes <sup>2</sup>	1. Manufacturing location 2. Some NAMSAs product codes will be converted to Crosstex product codes 3. Slight differences in packaging
<b>Event</b>	<b>Tentative Time frame</b>
Last orders accepted for NAMSAs branded product	May 15, 2016 for Steam and Hydrogen Peroxide SCBIs  July 1, 2016 for Ethylene Oxide (EO) SCBIs
Orders accepted for Crosstex branded equivalent	Steam and Hydrogen Peroxide SCBIs may be ordered April 4, 2016.  EO SCBIs may be ordered July 1, 2016.

<sup>2</sup> Product comparison document which outlines the new product code of the Crosstex equivalent product is now available, please inquire.

<b>Mini Spore Strips and Paper Carrier Discs</b>	
This category applies to the following NAMSA product codes: <ul style="list-style-type: none"> <li>• <i>Geobacillus stearothermophilus</i>: STS-062, STS-062B, STS-062MG, DS-05, DS-06, DS18-06</li> <li>• <i>Bacillus atrophaeus</i>: STN-062, STN-062B, STN-062MG, DN-06, DN18-06</li> </ul>	
Summary of Changes <sup>3</sup>	<ol style="list-style-type: none"> <li>1. Manufacturing location</li> <li>2. NAMSA's product codes DS-05, DS-06 and DN-06 will be converted to Crosstex product codes</li> <li>3. Slight differences in packaging</li> </ol>
<b>Event</b>	<b>Tentative Time frame</b>
Last orders accepted for NAMSA branded product	August 1, 2016
Orders accepted for Crosstex branded equivalent	November 1, 2016

<sup>3</sup> Product comparison document which outlines the new product code of the Crosstex equivalent product is now available, please inquire.

<b>Spore Suspensions</b>	
This category applies to the following NAMSA product codes: <ul style="list-style-type: none"> <li>• <i>Bacillus pumilus</i>: SUP-02, SUP-03, SUP-04, SUP-05, SUP-06, SUP-07, SUP-08</li> <li>• <i>Geobacillus stearothermophilus</i>: SUS-02, SUS-03, SUS-04, SUS-05, SUS-06, SUS-07, SUS-08, SUS-06H, SUS-07H, SUS-08H</li> <li>• <i>Bacillus atrophaeus</i>: SUN-02, SUN-03, SUN-04, SUN-05, SUN-06, SUN-07, SUN-08</li> <li>• <i>Bacillus subtilis</i> 5230: US52304, US52305, US52306, US52307, US52308</li> <li>• <i>Bacillus subtilis</i> 6633: SBS-04, SBS-05, SBS-06, SBS-07, SBS-08</li> </ul>	
Summary of Changes <sup>4</sup>	<ol style="list-style-type: none"> <li>1. Manufacturing location</li> <li>2. NAMSA's product codes will be converted to Crosstex product codes</li> <li>3. Diluent will contain 20% Ethanol</li> </ol>
<b>Event</b>	<b>Tentative Time frame</b>
Last orders accepted for NAMSA branded product	August 1, 2016
Orders accepted for Crosstex branded equivalent	November 1, 2016

<sup>4</sup> Product comparison document which outlines the new product code of the Crosstex equivalent product is now available, please inquire.

<b>Prepared Culture Media</b>	
This category applies to the following NAMSAs product codes: <ul style="list-style-type: none"> <li>• GMBCP-100</li> <li>• GMBTB-100</li> </ul>	
Summary of Changes <sup>5</sup>	1. Manufacturing location 2. NAMSAs product code GMBCP-100 will be converted to Crosstex product codes
<b>Event</b>	<b>Tentative Time frame</b>
Last orders accepted for NAMSAs branded product	While Supplies Last
Orders accepted for Crosstex branded equivalent	September 1, 2016 or sooner based on NAMSAs Branded Product

<sup>5</sup> Product comparison document which outlines the new product code of the Crosstex equivalent product is now available, please inquire.

The following tables provide information based on the product configurations for which **the product code will remain the same** as the current code you have historically purchased through NAMSAs. The product code for the following items will not change when available for purchase under Crosstex brand.

<b>Self-Contained Biological Indicators (SCBIs 13mm x 50 mm)</b>	
This category applies to the following NAMSAs product codes: <ul style="list-style-type: none"> <li>• <i>Geobacillus stearothermophilus</i>: SCS-05, SCS-06</li> <li>• <i>Bacillus atrophaeus</i>: SCE-06</li> </ul>	
Summary of Changes	1. Manufacturing location
<b>Event</b>	<b>Tentative Time frame</b>
Last orders accepted for NAMSAs branded product	August 1, 2016
Orders accepted for Crosstex branded equivalent	November 1, 2016

<b>Spore Ampoules</b>	
This category applies to the following NAMSAs product codes: <ul style="list-style-type: none"> <li>• <i>Geobacillus stearothermophilus</i>: OS1-50-06, SA1-15-04, SA1-15-05, SA1-15-06, SA1-50-04, SA1-50-05, SA1-50-06, SA1-NC-10</li> </ul>	
Summary of Changes	1. Manufacturing location
<b>Event</b>	<b>Tentative Time frame</b>
Last orders accepted for NAMSAs branded product	August 1, 2016
Orders accepted for Crosstex branded equivalent	November 1, 2016

<b>Quality Control Organisms</b>	
This category applies to the following NAMSAs product codes: <ul style="list-style-type: none"> <li>GP-01, GP-02, GP25-03, GP-04, GP-06, GP25-07, GP25-08, GP25-09, GP-10, GP25-11</li> </ul>	
Summary of Changes	1. Manufacturing location
<b>Event</b>	<b>Tentative Time frame</b>
For planning purposes, all orders August through November 2016, are requested by August 1, 2016	August 1, 2016  (Product with short expiration periods will be shipped from NAMSAs facility until November 1, 2016).
Orders accepted for Crosstex branded equivalent	November 1, 2016

<b>Biological Indicators and Inoculated Carriers (Spore Strips for Chlorine Dioxide, Threads, Wires, Coupons, Glass Fiber and Steel Discs)</b>	
This category applies to the following NAMSAs product codes: <ul style="list-style-type: none"> <li><i>Geobacillus stearothermophilus</i>: CPS-06, GFTS-06, SDS-06, SWS-06, SWH-06, TCDS-06, THS-05, THS-06, TTS-06</li> <li><i>Bacillus atrophaeus</i>: CPN-06, GFTN-06, SDN-06, SWN-06, THN-06, TTN-06</li> </ul>	
Summary of Changes	1. Manufacturing location
<b>Event</b>	<b>Tentative Time frame</b>
Last orders accepted for NAMSAs branded product	August 1, 2016
Orders accepted for Crosstex branded equivalent	November 1, 2016

<b>Incubators</b>	
This category applies to the following NAMSAs product codes: <ul style="list-style-type: none"> <li>INC-13A, INC-13E, INC-13U</li> </ul>	
Summary of Changes	1. Location of product shipment
<b>Event</b>	<b>Tentative Time frame</b>
Last orders accepted for NAMSAs branded product	While Supplies Last
Orders accepted for Crosstex branded equivalent	September 1, 2016

All time lines communicated above are tentative and subject to change. We understand that our clients have different needs based on your internal quality system requirements or Standard Operating Procedures (SOP's). Because of this, if there is something specific that is required, such as completion of specific forms or documents, samples, etc., please do not hesitate to let us know.

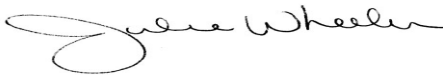
The ordering information associated with the products, during and post transition, will remain the same and as outlined below.

Ordering Information	
Telephone	1 (800) 860-1888
Fax	1 (419) 666-1715
Email	<a href="mailto:productorders@crosstex.com">productorders@crosstex.com</a>

As manufacturing activities begin to transfer to Crosstex, product may be branded under NAMSAs or Crosstex and will be shipped from two locations depending on the branding of the product. NAMSAs branded product will ship from the existing NAMSAs facility (6750 Wales Road, Northwood, OH 43619) and Crosstex branded product will be shipped from the Rush, NY facility (6789 W Henrietta Road, Rush, NY 14543).

Thank you for being a valued client and we look forward to continuing to serve you.

Sincerely,



Julie Wheeler  
Director Industrial Markets  
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419-304-6535